

MANAGEMENT & SUPERVISORY LEADERSHIP TRAINING PROGRAM Pacific Time Zone October 21 - November 6, 2024

The management institute is for anyone in a leadership position. This affordable three-week course will teach you how to put effective management and supervisory skills to work for you and your organization. You'll learn to make better leadership decisions, communicate more effectively, avoid costly mistakes and get the results you want. Plan on attending yourself or sending other managers and supervisors who would benefit from this superior skills program.

The three-week course includes:

**Section 1 - The Art of Leadership.** Provides participants with knowledge of contemporary leadership principles, essential skills and general functions of management and the role of the manager.

**Section 2 - Collaboration and Teams.** Effectively working with others is essential to maintaining a good work environment and efficient operations. How we communicate can either promote an effective team or cause barriers and conflict. This segment will provide training in tools proven to enhance communication skills. It will show participants how to communicate effectively with different personalities, diffuse emotional issues, and communicate in ways that build confidence and promote cooperation. The strengths and weaknesses of four communication styles will be examined. Practical exercises will be used to help participants learn to communicate more effectively in either a management or staff role.

**Section 3 - Managing Conflict.** This workshop emphasizes skills needed in purposely and appropriately managing conflict, understanding and benefiting from emotions, converting mind-body integration principles into powerful tools, recognizing and expanding perceptions, operating from purpose and developing powerful conflict resolution communication methods.

**Section 4 - Decision Making.** As managers we spend our days making decisions. How do you determine the quality of your decision making process/the quality of your outcomes? Do you have a way of determining whether something should even be a decision? We will explore methods and perspectives that will support your individual and group decision making ability.

## Fees, Location & Registration Form

Fee: The fee for the three-day course is **\$549.00**, which includes all instruction, workbook, and handout materials.

**Certification:** Attendees will receive a certificate of completion for successfully completing the required course objectives. This certificate is prepared and presented by Public Utilities & Waterworks Management Institute.

\*Optional higher education certification (with academic CEU's) is also available for those who need this to meet job or organizational requirements. Any individual desiring to receive the higher education certificate may do so by paying an additional **\$50** fee.

\*Please complete the registration form on Page 4, then contact us at 208-957-5350, or <u>chuckets@gmail.com</u> to see if seats are still available\*

## Structure of each weekly class

**Monday: 8 am – 11 am, 3-hour Zoom meeting** (with 15 minute break); Overview of this week's content introduction of instructor question, expectations, etc.

**Tuesday:** Reading assignments, video assignments ---- workbook self-assessments ---- workbook assignments, etc. (approx. 1 hour)

**Wednesday: 8 am – 11 am, 3-hour Zoom meeting** (with 15 minute break); ----- Encourage participants to help each other ----- Open book prep for next course topic starting Monday.

**Thursday:** Continue working on weekly assignments (if necessary). Content questions to check for participation and understanding of material. (approx. 1 hour)

Friday: Open for instructor and participants to call or email.

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
October 13	14	15	16	17	18	19
20	21 Zoom class 8 am – 11 am (15 min break)	22	23 Zoom class 8 am – 11 am (15 min break)	24	25	26
27	28 Zoom class 8 am – 11 am (15 min break)	29	30 Zoom class 8 am — 11 am (15 min break)	31 BOO!	November 1	2
3	4 Zoom class 8 am – 11 am (15 min break)	5	6 Zoom class 8 am — 11 am (15 min break)	7	8	9
10	11	12	13	14	15	16

## **October/November, 2024 – Pacific Time Zone**

## **REGISTRATION FORM**

Management & Supervisory Leadership Training Program October 21 - November 6, 2024 (Pacific Time Zone)

Name/Job Title					
Business Name					
Business Address					
City/State/Zip					
Business Phone Email Add					
*Address to send course workbook and handout materials (if different than above)					
Name					
Address					
City/State/Zip					
Payment fee: \$549.00 per attendee					
To pay by credit card call us at: 208-957-5350 or 801-281-0107					
To pay by check, make check payable to: EDUCATION & TRAINING SERVICES					
Mail check to:					
EDUCATION & TRAINING SERVICES PUBLIC UTILITIES & WATERWORKS MANAGEMENT INSTITUTE P.O. BOX 495 SALT LAKE CITY, UTAH 84110 ATTN: ACCOUNTS RECEIVABLE					