

MANAGEMENT & SUPERVISORY LEADERSHIP TRAINING PROGRAM

Eastern Time Zone Oct. 21 - Nov. 6, 2025

The management institute is for anyone in a leadership position. This affordable three-week course will teach you how to put effective management and supervisory skills to work for you and your organization. You'll learn to make better leadership decisions, communicate more effectively, avoid costly mistakes and get the results you want. Plan on attending yourself or sending other managers and supervisors who would benefit from this superior skills program.

The three-week course includes:

SECTION 1: The Art of Leadership. Provides participants with knowledge of contemporary leadership principles, essential skills and general functions of management and the role of the manager.

SECTION 2: The Leader's Role in Performance Management. Models of communication and giving and receiving feedback. Practice clarifying expectations, establishing standards, rewarding outstanding performance, and correcting unacceptable output while overcoming resistance.

SECTION 3: The Leadership of Change. Designed to help managers fully understand the nature and necessity of change, its impact on people, and how to meet the challenge it presents. Participants learn strategies that help speed up the process and minimize the productivity decline. Emphasis is placed on coaching and leading a team through a complex change situation.

SECTION 4: Managing Conflict. This workshop emphasizes skills needed in purposely and appropriately managing conflict, understanding and benefiting from emotions, converting mind-body integration principles into powerful tools, recognizing and expanding perceptions, operating from purpose and developing powerful conflict resolution communication methods.

SECTION 5: Collaboration and Teams. Effectively working with others is essential to maintaining a good work environment and efficient operations. How we communicate can either promote an effective team or cause barriers and conflict. This segment will provide training in tools proven to enhance communication skills. It will show participants how to communicate effectively with different personalities, how to diffuse emotional issues, and how to communicate in ways that build confidence and promote cooperation. The strengths and weaknesses of four communication styles will be examined. Practical exercises will be used to help participants learn to communicate more effectively in either a management or staff role.

Fees, Location & Registration Form

Fee: The fee for the three-day course is **\$549.00**, which includes all instruction, workbook, and handout materials.

Certification: Attendees will receive a certificate of completion for successfully completing the required course objectives. This certificate is prepared and presented by the Public Utilities & Waterworks Management Institute.

*Optional higher education certification (with academic CEU's) is also available for those who need this to meet job or organizational requirements. Any individual desiring to receive the higher education certificate may do so by paying an additional \$50 fee.

Please complete the registration form below, then call, text or email Kyle Christensen at 801-599-9330 or kyle@puwwmi.org to make sure the class is not full

Structure of each weekly class

Monday: Reading assignments, video assignments ---- workbook self-assessments ---- workbook assignments, etc. (approx. 1 hour)

Tuesday: 9 am - Noon, 3-hour Zoom meeting (with 15 minute break); Overview of this week's content introduction of instructor question, expectations, etc.

Wednesday: Continue working on weekly assignments (if necessary). Content questions to check for participation and understanding of material. (approx. 1 hour)

Thursday: 9 am - Noon, 3-hour Zoom meeting (with 15 minute break); ---- Encourage participants to help each other ---- Open book prep for next course topic starting Monday.

Friday: Open for instructor and participants to call or email.

October/November, 2025 - Eastern Time Zone

| Sunday | Monday | Tuesday | Wednesday | Thursday | Friday | Saturday |
|------------|--------|---|-----------|---|--------|------------|
| October 12 | 13 | 14 | 15 | 16 | 17 | 18 |
| | | | | | | |
| 19 | 20 | 21 | 22 | 23 | 24 | 25 |
| | | Zoom class 9 am - Noon (15 min break) | | Zoom class 9 am - Noon (15 min break) | | |
| 26 | 27 | 28 | 39 | 30 | 31 | November 1 |
| | | Zoom class 9 am - Noon (15 min break) | | Zoom class 9 am - Noon (15 min break) | | |
| 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| | k | Zoom class 9 am - Noon (15 min break) | | Zoom class 9 am - Noon (15 min break) | | |
| 23 | 24 | 25 | 26 | 27 | 28 | 29 |

REGISTRATION FORM

Management & Supervisory Leadership Training Program Oct. 21 - Nov. 6, 2025 (Eastern Time Zone)

| Name/Job Title |
|--|
| Business Name |
| Business Address |
| City/State/Zip |
| Business Phone |
| Email Add |
| *Address to send course workbook and handout materials (if different than above) |
| Name |
| Address |
| City/State/Zip |
| Payment fee: \$549.00 per attendee |
| To pay by credit card call us at: 208-957-5350 or 801-281-0107 |
| To pay by check, make check payable to: EDUCATION & TRAINING SERVICES |
| Mail check to: |
| EDUCATION & TRAINING SERVICES PUBLIC UTILITIES & WATERWORKS MANAGEMENT INSTITUTE P.O. BOX 495 SALT LAKE CITY, UTAH 84110 ATTN: ACCOUNTS RECEIVABLE |